



Customer Operations

Global Customer Operations (Customer Ops) is a fun, caring and vibrant function in Kulicke & Soffa. Despite the many different business lines in K&S, we continue to align and work on improving our internal processes to increase work efficiencies.

We are deeply aware of the heartbeat of the business. We work with customers from a forecast to a quote, a quote to order and lastly shipping the end product to the customer. This can only be possible because we have regular interface with customers, sales and product marketing to plan, strategize and stay ahead of competition.



Engineering

Behind every product is a **GREAT** engineer. We have 500+ World Class engineers dreaming and designing these machines and solutions to support our virtual world. Our engineers are curious about how things work and make ideas into reality. There is no problem, software or product that can't be transformed with our amazing team. They thrive on complexity and using their creativity to find the best solution.



Finance

As an integral part of the Kulicke & Soffa family, the Finance organization aspires to be a valuable business partner to all our stakeholders.

A career within our Finance organization provides unique and compelling opportunities. Opportunities to drive investments and resource allocation decisions in addition to tracking financial and business performance exist at both the corporate and business line levels.



Human Resources

We enable the organization to maximize the contribution of its employees; helping them achieve the organization's strategic goals. We do this by:

- Driving **Strategic workforce planning**
- Establishing performance driven **Compensation strategies** and **Compensation policies**
- Developing effective **talent management solutions**
- Building a **friendly culture** that promotes the engagement of all employees



Information Technology

As Kulicke & Soffa offers a leadership array of packaging solutions to potential customers across the globe, Information Technology (IT) becomes the centre of this hustle and bustle – spanning from partnering closely with the business stakeholders to maintaining day-to-day operations at all of our sites.

Our IT professionals work on global projects and technologies that are challenging yet fulfilling for their personal and professional learning and development. There are many sub-functions within IT, providing infrastructure, enterprise resource planning systems, business applications and IT.



Product Marketing

As a member of the product marketing team, you will play a key role in managing the entire life cycle of our products and services. You will delight our customers by defining and delivering the value proposition of our portfolio that differentiates us from our competitors. You will be given opportunities to significantly contribute and influence innovative marketing programs, business plans, and technical support programs that drive demand. You will have a unique and influential role collaborating with our customers to meet their business needs, monitor competitor activities, understand the market competitive landscape and partner with our engineering team to design the best machines.



Operations

In Kulicke & Soffa Operations, People do Matter. If you are passionate about adding value, innovating and producing technological superior products, then we have a job for you! Our career opportunities in Global Operations are abundant:

- New Production Introduction Engineers
- Manufacturing / Operations Engineers
- Equipment Production Engineers
- Process and Application Engineers
- Industrial / Test Engineers
- Production Test Technicians
- Shift Leaders
- Production Technicians
- Machine Operators
- Customer Fulfillment Team positions



Quality

In Quality, we strive to become the Voice of Customers, bridging the gap between the customer and our operation. We aim to adopt a customer-driven discipline to understand our customers' requirements and consistently meet and exceed them. Our Quality mission is to build a culture that drives quality upstream by design, predicts and prevent issues and achieve best in class customer experience. Our Goal is to achieve high level of customer satisfaction achieving high customer loyalty.



Sales

Our Sales team helps to move our business forward by generating revenue, increasing the use of our product offerings and supporting what we have sold in the field. K&S products and services make it possible for leading technology companies to meet their production needs in the area of Semi-conductor and Electronics products such as mobile phones, tablets and appliances.

If you would like a career in sales or in customer service, you can chart your career with K&S. We view customers as partners. We don't just sell products or solve problems, we serve as technical partners to our customers to contribute to their success.



Supply Chain

In Global Supply Chain we ensure the entire supply chain process is at optimal performance levels to support the business and meet the requirements of our customers. We perform with speed, drive, accuracy and integrity to deliver the exact requirements on time with no compromise on quality, cost and lead time.

The outreach and boundaries of Global Supply Chain are limitless and provide exposure in areas such as – Planning, Strategic Supplier Management, Commodity Management, Supplier Collaboration, Distribution and Warehousing.